



Completed by:	Noy Sparks
Department Head Review:	Rod Tarullo

Responsible Department:	P&R
Fund:	Fossil Trace #2

<b>Project Name:</b>	<b>Fossil Trace Golf Course Greens Renovation 1, 15</b>				
<b>Brief Description:</b>	Renovation of #1, 15 greens. Goal is to redesign green #1 for proper drainage and to raise green #15 for quality of surface.				
<b>Funding Source</b>	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
<b>New/Additional Revenue Generated</b>	Significant Ongoing Revenue Source	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
<b>Legally Mandated</b>	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability
<b>Public Health &amp; Safety</b>	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue
<b>Operating Budget Impact</b>	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
<b>Environment and Sustainability</b>	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact	Minor or Negative Environmental Impact	Diminishes Environment
<b>% Of Population Served</b>	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served	
<b>Preservation of Facility</b>	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue
<b>Project Useful Life</b>	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
<b>Conformity to Strategic Plans &amp; Department Goals</b>	Critical to accomplishing Established Plans / Goals	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
<b>Recreational or Aesthetic Value</b>	Major Value	Moderate value	No Value	Possibly Detrimental	
<b>Estimated Frequency of Use</b>	Every Day	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure
  (B) Economic Vitality and Community Amenities that Improve Quality of Life
  (C) Public Safety
  (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement
  Building Improvement
  Equipment
  Vehicle
  Technology
  Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs		140,000										140,000
On-Going Maintenance												-
<b>Total Project Costs</b>	-	140,000	-	-	-	-	-	-	-	-	-	140,000

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal
  Contractor/Engineer Estimate
  State Purchasing Co-Op
  Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate												-

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

## Fossil Trace Golf Course Greens Renovation 1, 15

Please provide details for the following:

1. Project Description
2. Justification
3. Measure of Success
4. Description of Revenue Generated  
(if applicable)

Due to their design, greens #1, 15 have historically been poor quality. This is primarily a drainage issue and needs correction. Our solution is to redesign the surface of #1 green to drain as opposed to the current design which water pools in the middle of the green. #15 green sits down in a hole and receives poor air movement and poor drainage resulting in a poor quality putting surface, as well as is susceptible to winter snow/ice damage because surrounds drain onto the green surface. Revenue generated indirectly.

List any obstacles for implementation

Fund availability

*Finance Use Only*

	Date
Received by Finance Department	
Reviewed by City Manager:	



Completed by: Noy Sparks  
 Department Head Review: Rod Tarullo

Responsible Department: P&R  
 Fund: Fossil Trace #2

Project Name:		<b>Fossil Trace Golf Course Practice Area Improvements</b>			
Brief Description:		The installation of target greens on driving range, redesign of chipping area, and general practice area improvements			
Funding Source	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
New/Additional Revenue Generated	Significant Ongoing Revenue Source	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
Legally Mandated	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability
Public Health & Safety	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue
Operating Budget Impact	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
Environment and Sustainability	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact	Minor or Negative Environmental Impact	Diminishes Environment
% Of Population Served	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served	
Preservation of Facility	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue
Project Useful Life	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
Conformity to Strategic Plans & Department Goals	Critical to accomplishing Established Plans / Goals	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
Recreational or Aesthetic Value	Major Value	Moderate value	No Value	Possibly Detrimental	
Estimated Frequency of Use	Every Day	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure     (B) Economic Vitality and Community Amenities that Improve Quality of Life     (C) Public Safety     (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement     Building Improvement     Equipment     Vehicle     Technology     Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs		-	75,000									75,000
On-Going Maintenance												-
<b>Total Project Costs</b>		-	75,000	-	-	-	-	-	-	-	-	75,000

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal     Contractor/Engineer Estimate     State Purchasing Co-Op     Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate		5,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	59,000

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

## Fossil Trace Golf Course Practice Area Improvements

To improve the quality of Fossil Trace's practice areas there will be several target green installed on the driving range, the redesign of the chipping green complex and a redesign of the main practice tee. This will allow for a more complete and enjoyable experience for the guests of Fossil Trace.

Please provide details for the following:

1. Project Description
2. Justification
3. Measure of Success
4. Description of Revenue Generated (if applicable)

Fund Availability

List any obstacles for implementation

*Finance Use Only*

	Date
Received by Finance Department	
Reviewed by City Manager:	



Completed by: Noy Sparks  
 Department Head Review: Rod Tarullo

Responsible Department: P&R  
 Fund: Fossil Trace #2

<b>Project Name:</b>	<b>Fossil Trace Golf Course Irrigation System Replacement</b>				
<b>Brief Description:</b>	The irrigation system waters the golf course and is vital to the success of the operation				
<b>Funding Source</b>	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
<b>New/Additional Revenue Generated</b>	Significant Ongoing Revenue Source x	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
<b>Legally Mandated</b>	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability x
<b>Public Health &amp; Safety</b>	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue x
<b>Operating Budget Impact</b>	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs x	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
<b>Environment and Sustainability</b>	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact x	Minor or Negative Environmental Impact	Diminishes Environment
<b>% Of Population Served</b>	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served x	
<b>Preservation of Facility</b>	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance x	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue No
<b>Project Useful Life</b>	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance x	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
<b>Conformity to Strategic Plans &amp; Department Goals</b>	Critical to accomplishing Established Plans / Goals x	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
<b>Recreational or Aesthetic Value</b>	Major Value x	Moderate value	No Value	Possibly Detrimental	
<b>Estimated Frequency of Use</b>	Every Day x	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure   
 (B) Economic Vitality and Community Amenities that Improve Quality of Life   
 (C) Public Safety   
 (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement   
 Building Improvement   
 Equipment   
 Vehicle   
 Technology   
 Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs				3,500,000								3,500,000
On-Going Maintenance												-
<b>Total Project Costs</b>	-	-	-	3,500,000	-	-	-	-	-	-	-	3,500,000

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal   
 Contractor/Engineer Estimate   
 State Purchasing Co-Op   
 Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate												-

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

## Fossil Trace Golf Course Irrigation System Replacement

The course irrigation system's life expectancy is 20 years. It was installed in 2002 during the construction of the golf course. In year 2022 it is due for replacement. All parts including entire distribution system, irrigation valves, heads, satellite clocks, and central computer system will be replaced. As an irrigation system ages, more parts begin to fail. We have already seen an increase in the repairs and maintenance costs in recent years and that cost will continue to rise as the system ages.

Please provide details for the following:

1. Project Description
2. Justification
3. Measure of Success
4. Description of Revenue Generated (if applicable)

Fund Availability

List any obstacles for implementation

*Finance Use Only*

	Date
Received by Finance Department	
Reviewed by City Manager:	



Completed by: Noy Sparks  
 Department Head Review: Rod Tarullo

Responsible Department: P&R  
 Fund: Fossil Trace #3

Project Name:		<b>Fossil Trace Golf Course Maintenance Vehicles/Equipment Replacement</b>			
Brief Description:		Replacement of golf course equipment. Mowers, tractors, utility carts and specialty equipment.			
Funding Source	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
New/Additional Revenue Generated	Significant Ongoing Revenue Source	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
Legally Mandated	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability
Public Health & Safety	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue
Operating Budget Impact	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
Environment and Sustainability	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact	Minor or Negative Environmental Impact	Diminishes Environment
% Of Population Served	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served	
Preservation of Facility	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue
Project Useful Life	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
Conformity to Strategic Plans & Department Goals	Critical to accomplishing Established Plans / Goals	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
Recreational or Aesthetic Value	Major Value	Moderate value	No Value	Possibly Detrimental	
Estimated Frequency of Use	Every Day	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure   
 (B) Economic Vitality and Community Amenities that Improve Quality of Life   
 (C) Public Safety   
 (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement   
 Building Improvement   
 Equipment   
 Vehicle   
 Technology   
 Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs		50,000	220,000	220,000	220,000	220,000	220,000	220,000	220,000	220,000	220,000	2,030,000
On-Going Maintenance												-
<b>Total Project Costs</b>	-	50,000	220,000	220,000	220,000	220,000	220,000	220,000	220,000	220,000	220,000	2,030,000

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal   
 Contractor/Engineer Estimate   
 State Purchasing Co-Op   
 Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate												-

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

## Fossil Trace Golf Course Maintenance Vehicles/Equipment Replacement

Please provide details for the following:

1. Project Description
2. Justification
3. Measure of Success
4. Description of Revenue Generated (if applicable)

It is important that we continue to invest in our maintenance fleet on a yearly basis to avoid a snowball effect of delapidating equipment and having to spend more money than budgeted to meet immediate needs. Per our capital equipment replacement schedule, various pieces of maintenance equipment will be replaced each year. For 2020 we are anticipating replacing: 2 triplex tee mowers valued at \$35,00 ea. A greens topdresser valued at \$12,000, a turf blower valued at \$5500, a fairway mower valued at \$50,000, 4 gas utility carts valued at \$7500 ea, one electric utility vehicle valued at \$7500, a greens aerifier valued at \$28,000, and a 72" trim mower valued at \$35,000.

List any obstacles for implementation

Subject to fund availability.

*Finance Use Only*

	Date
Received by Finance Department	
Reviewed by City Manager:	



Completed by: Noy Sparks  
 Department Head Review: Rod Tarullo

Responsible Department: P&R  
 Fund: Fossil Trace #4

<b>Project Name:</b>	<b>Fossil Trace Golf Course Maintenance Building Improvements</b>				
<b>Brief Description:</b>	Storage bin redesign, containment and equipment shelters.				
<b>Funding Source</b>	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
<b>New/Additional Revenue Generated</b>	Significant Ongoing Revenue Source	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
<b>Legally Mandated</b>	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability
<b>Public Health &amp; Safety</b>	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue
<b>Operating Budget Impact</b>	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
<b>Environment and Sustainability</b>	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact	Minor or Negative Environmental Impact	Diminishes Environment
<b>% Of Population Served</b>	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served	
<b>Preservation of Facility</b>	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue
<b>Project Useful Life</b>	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
<b>Conformity to Strategic Plans &amp; Department Goals</b>	Critical to accomplishing Established Plans / Goals	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
<b>Recreational or Aesthetic Value</b>	Major Value	Moderate value	No Value	Possibly Detrimental	
<b>Estimated Frequency of Use</b>	Every Day	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure   
 (B) Economic Vitality and Community Amenities that Improve Quality of Life   
 (C) Public Safety   
 (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement   
 Building Improvement   
 Equipment   
 Vehicle   
 Technology   
 Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs		50,000										50,000
On-Going Maintenance												-
<b>Total Project Costs</b>	-	50,000	-	-	-	-	-	-	-	-	-	50,000

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal   
 Contractor/Engineer Estimate   
 State Purchasing Co-Op   
 Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate												-

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

## Fossil TraceGolf Course Maintenance Building Improvements

Project will help us comply with the stormwater's suggested best maintenance practices for bulk material storage, containment, and equipment storage. Our current setup does not meet regulations and requires on-going temporary practices (sand waddles, tarping of materials, etc). Improvements include sand/material bin redesign and lean-to structures for additional equipment/tool storage.

Please provide details for the following:

1. Project Description
2. Justification
3. Measure of Success
4. Description of Revenue Generated (if applicable)

Fund availability.

List any obstacles for implementation

*Finance Use Only*

	Date
Received by Finance Department	
Reviewed by City Manager:	



Completed by: Jim Hajek, PGA  
 Department Head Review: Rod Tarullo

Responsible Department: P&R  
 Fund: Fossil Trace #5

Project Name:		<b>Fossil Trace Gold Clubhouse Equipment and Infrastructure Replacement</b>			
Brief Description:		Replacement of Items in and around the clubhouse.			
Funding Source	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
New/Additional Revenue Generated	Significant Ongoing Revenue Source	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
Legally Mandated	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability
Public Health & Safety	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue
Operating Budget Impact	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
Environment and Sustainability	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact	Minor or Negative Environmental Impact	Diminishes Environment
% Of Population Served	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served	
Preservation of Facility	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue
Project Useful Life	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
Conformity to Strategic Plans & Department Goals	Critical to accomplishing Established Plans / Goals	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
Recreational or Aesthetic Value	Major Value	Moderate value	No Value	Possibly Detrimental	
Estimated Frequency of Use	Every Day	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure     (B) Economic Vitality and Community Amenities that Improve Quality of Life     (C) Public Safety     (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement     Building Improvement     Equipment     Vehicle     Technology     Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs				18,000	18,000				15,000			51,000
On-Going Maintenance												-
<b>Total Project Costs</b>	-	-	-	18,000	18,000	-	-	-	15,000	-	-	51,000

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal     Contractor/Engineer Estimate     State Purchasing Co-Op     Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate												-

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

## Fossil Trace Gold Clubhouse Equipment and Infrastructure Replacement

Please provide details for the following:

1. Project Description
2. Justification
3. Measure of Success
4. Description of Revenue Generated (if applicable)

The Fossil Trace Clubhouse is over 16 years old as is the infrastructure and items utilized on a routine basis to conduct regular business. Items are at or beyond their life expectancy and need to be replaced. 2020: Planned replacement for the range ball machine and ball washer for \$8,500 The driving range generates \$100,000+ each year. Range balls are dispensed for guest to hit on the range. The current dispenser was put in place in 2006, ball washer in 2012. 2022: Planned purchase of new launch monitor for \$15,000, Planned purchase of a new range ball picker for \$3,000 The driving range generates \$100,000+ each year. Range balls must be safely retrieved, washed and placed back into the ball dispenser which distributes the balls. The picking units retrieve the balls in such a manner and as they roll day after day on the ground, they need to be replaced every 6-8 years. Both units had been completely refurbished in 2016. 2023: Planned replacement of the Driving range synthetic mat for \$15,000, Planned replacement for the Pressure Washer for \$3,000 The pressure washer system is used to wash each golf cart after use. The \$400,000+ fleet has a greater trade in value when we keep the cart in the best condition possible. In addition, as we charge one of the highest rates for golf carts in the front range, we must ensure they look the part for our guests. Power washing them, then hand drying each carts allows for continued success with our cart fleet. Ongoing maintenance involves replacement hoses, nozzles and parts to keep the machine running at optimal efficiency. It had been placed in 2016. . "On-Going Maintenance" includes parts/supplies for repairing the Range Ball Picker as well as the Pressure Washer (covered in repair/maintenance budget). 2027: Planned replacement of driving range synthetic mat for \$15,000

List any obstacles for implementation

Fossil Trace Golf Club creates revenues that exceed its expenses, thus self-funding all purchases and projects at the course including clubhouse, golf course and maintenance areas. The course withholds excess cash each year for future capital purchases and improvements. In order to continue to generate excess revenue, the golf course must: 1) serve 35,000 18-hole equivalent players, 2) have 96% of them ride a golf cart, 3) sell \$650,000 in merchandise at 39% profit margin, 4) offer excellent F&B opportunities, 5) increase F&B special events (weddings, business meetings, etc...). Each year creates a new challenge to meet revenue goals that exceed expenses all the while, so much of the golf course's success is based on: 1) weather - particularly in the spring/fall, 2) golf course conditions, 3) continued popularity of the course nationwide, 4) # of golf events booked, 5) # of players booked at a premium rate and 6) the quality of service provided by the golf shop staff. A bad year creates limited to no additional revenue and therefore the golf course cannot self-fund projects and/or equipment purchases

Finance Use Only

Date

Received by Finance Department	
Reviewed by City Manager:	



Completed by: Jim Hajek, PGA  
 Department Head Review: Rod Tarullo

Responsible Department: P&R  
 Fund: Fossil Trace #6

<b>Project Name:</b>	<b>Fossil Trace Golf Cart Fleet</b>				
<b>Brief Description:</b>	Fossil Trace owns an 86 electric golf cart fleet to rent to players. The fleet generates over \$600,000 each year.				
<b>Funding Source</b>	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
<b>New/Additional Revenue Generated</b>	Significant Ongoing Revenue Source	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
<b>Legally Mandated</b>	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability
<b>Public Health &amp; Safety</b>	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue
<b>Operating Budget Impact</b>	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
<b>Environment and Sustainability</b>	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact	Minor or Negative Environmental Impact	Diminishes Environment
<b>% Of Population Served</b>	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served	
<b>Preservation of Facility</b>	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue
<b>Project Useful Life</b>	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
<b>Conformity to Strategic Plans &amp; Department Goals</b>	Critical to accomplishing Established Plans / Goals	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
<b>Recreational or Aesthetic Value</b>	Major Value	Moderate value	No Value	Possibly Detrimental	
<b>Estimated Frequency of Use</b>	Every Day	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure     (B) Economic Vitality and Community Amenities that Improve Quality of Life     (C) Public Safety     (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement     Building Improvement     Equipment     Vehicle     Technology     Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs		554,940				510,000				525,000		1,589,940
On-Going Maintenance												-
<b>Total Project Costs</b>		554,940	-	-	-	510,000	-	-	-	525,000	-	1,589,940

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal     Contractor/Engineer Estimate     State Purchasing Co-Op     Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate		175,000				180,000				186,000		541,000

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

### Fossil Trace Golf Cart Fleet

Please provide details for the following:

- 1. Project Description
- 2. Justification
- 3. Measure of Success
- 4. Description of Revenue Generated (if applicable)

Fossil Trace owns 86 golf electric golf carts of which 82 are rented on a daily basis to golfers. Four are used for staff purposes - mainly for "Player Assistants" which monitor play on the course - ensuring a quality speed of play as well as safety needs. The golf cart fleet generates over \$625,000/year. The fleet typically last four years and as 96% of our players ride carts, this creates a much greater than normal use of the fleet as well as higher cart revenues than any other 18 hole public golf course in Colorado. The fleet was last replaced in 2016 meaning planned replacement years would be 2020, 2024 ans 2028. The "Financial Impact - Revenues" shown are for the trade in value of the current 86 carts at \$2000/cart. In addition to the fleet \$10,000 is budgeted for one used picker cart.

List any obstacles for implementation

Fossil Trace Golf Club creates revenues that exceed its expenses, thus self-funding all purchases and projects at the course including clubhouse, golf course and maintenance areas. The course withholds excess cash each year for future capital purchases and improvements. In order to continue to generate excess revenue, the golf course must: 1) serve 35,000 18-hole equivalent players, 2) have 96% of them ride a golf cart, 3) sell \$650,000 in merchandise at 39% profit margin, 4) offer excellent F&B opportunities, 5) increase F&B special events (weddings, business meetings, etc...). Each year creates a new challenge to meet revenue goals that exceed expenses all the while, so much of the golf course's success is based on: 1) weather - particularly in the spring/fall, 2) golf course conditions, 3) continued popularity of the course nationwide, 4) # of golf events booked, 5) # of players booked at a premium rate and 6) the quality of service provided by the golf shop staff. A bad year creates limited to no additional revenue and therefore the golf course cannot self-fund projects and/or equipment purchases

Finance Use Only

Date

Received by Finance Department	
Reviewed by City Manager:	



Completed by: Jim Hajek, PGA  
 Department Head Review: Rod Tarullo

Responsible Department: P&R  
 Fund: Fossil Trace #7

Project Name:		<b>Fossil Trace Golf Clubhouse Plumbing Replacement Completion</b>			
Brief Description:		Completion of the job which began in November 2018, bulk completed in March 2019.			
Funding Source	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
New/Additional Revenue Generated	Significant Ongoing Revenue Source	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
Legally Mandated	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability
Public Health & Safety	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue
Operating Budget Impact	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
Environment and Sustainability	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact	Minor or Negative Environmental Impact	Diminishes Environment
% Of Population Served	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served	
Preservation of Facility	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue
Project Useful Life	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
Conformity to Strategic Plans & Department Goals	Critical to accomplishing Established Plans / Goals	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
Recreational or Aesthetic Value	Major Value	Moderate value	No Value	Possibly Detrimental	
Estimated Frequency of Use	Every Day	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure   
 (B) Economic Vitality and Community Amenities that Improve Quality of Life   
 (C) Public Safety   
 (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement   
 Building Improvement   
 Equipment   
 Vehicle   
 Technology   
 Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs		60,000										60,000
On-Going Maintenance												-
<b>Total Project Costs</b>		<b>60,000</b>										<b>60,000</b>

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal   
 Contractor/Engineer Estimate   
 State Purchasing Co-Op   
 Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate												-

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

## Fossil Trace Golf Clubhouse Plumbing Replacement Completion

Please provide details for the following:

1. Project Description
2. Justification
3. Measure of Success
4. Description of Revenue Generated (if applicable)

The Fossil Trace Clubhouse is over 17 years old. We had to emergency replace the large plumbing leading out from sanitary as well as kitchen this spring. Due to timing, we would have also do the small plumbing from drains, bathrooms, kitchen, etc... but could not do so as the golf season started. The job is to be finihsed after the first of the year, beginning 2020.

List any obstacles for implementation

Fossil Trace Golf Club creates revenues that exceed its expenses, thus self-funding all purchases and projects at the course including clubhouse, golf course and maintenance areas. The course withholds excess cash each year for future capital purchases and improvements. In order to continue to generate excess revenue, the golf course must: 1) serve 35,000 18-hole equivalent players, 2) have 96% of them ride a golf cart, 3) sell \$650,000 in merchandise at 39% profit margin, 4) offer excellent F&B opportunities, 5) increase F&B special events (weddings, business meetings, etc...). Each year creates a new challenge to meet revenue goals that exceed expenses all the while, so much of the golf course's success is based on: 1) weather - particularly in the spring/fall, 2) golf course conditions, 3) continued popularity of the course nationwide, 4) # of golf events booked, 5) # of players booked at a premium rate and 6) the quality of service provided by the golf shop staff. A bad year creates limited to no additional revenue and therefore the golf course cannot self-fund projects and/or equipment purchases.

Finance Use Only

Date

Received by Finance Department

Reviewed by City Manager:



Completed by: Jim Hajek, PGA  
 Department Head Review: Rod Tarullo

Responsible Department: P&R  
 Fund: Fossil Trace #8

Project Name:		<b>Fossil Trace Golf Clubhouse Building Maintenance Items</b>			
Brief Description:		Planned clubhouse building equipment replacement items.			
Funding Source	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
New/Additional Revenue Generated	Significant Ongoing Revenue Source	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
Legally Mandated	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability
Public Health & Safety	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue
Operating Budget Impact	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
Environment and Sustainability	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact	Minor or Negative Environmental Impact	Diminishes Environment
% Of Population Served	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served	
Preservation of Facility	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue
Project Useful Life	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
Conformity to Strategic Plans & Department Goals	Critical to accomplishing Established Plans / Goals	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
Recreational or Aesthetic Value	Major Value	Moderate value	No Value	Possibly Detrimental	
Estimated Frequency of Use	Every Day	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure     (B) Economic Vitality and Community Amenities that Improve Quality of Life     (C) Public Safety     (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement     Building Improvement     Equipment     Vehicle     Technology     Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs		-	60,000	30,000		10,000	31,000	10,000	10,000		10,000	161,000
On-Going Maintenance												-
<b>Total Project Costs</b>		-	60,000	30,000	-	10,000	31,000	10,000	10,000	-	10,000	161,000

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal     Contractor/Engineer Estimate     State Purchasing Co-Op     Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate												-

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

## Fossil Trace Golf Clubhouse Building Maintenance Items

Please provide details for the following:

1. Project Description
2. Justification
3. Measure of Success
4. Description of Revenue Generated (if applicable)

The Fossil Trace clubhouse was constructed in 2002 opening for business in 2003 making the building, the furniture, fixtures and equipment 16 years old in 2018. As we near or pass the expected life of certain equipment, we are scheduling items for appropriate replacement. Planned equipment replacement items are: 2020: Planned allotment for kitchen equipment replacement \$10,000 2021: Planned Roof Top Kitchen HVAC replacement for \$60,000 2022: Planned Cart Barn supply and exhaust fan replacement at \$10,000 for each unit, Planned allotment for kitchen equipment replacement \$10,000 2024: Planned allotment for kitchen equipment replacement \$10,000 2025: Planned carpet replacement \$31,000 2026: Planned allotment for kitchen equipment replacement \$10,000 2027: Planned allotment for kitchen equipment replacement \$10,000 2029: Planned allotment for kitchen equipment replacement \$10,000

List any obstacles for implementation

Fossil Trace Golf Club creates revenues that exceed its expenses, thus self-funding all purchases and projects at the course including clubhouse, golf course and maintenance areas. The course withholds excess cash each year for future capital purchases and improvements. In order to continue to generate excess revenue, the golf course must: 1) serve 35,000 18-hole equivalent players, 2) have 96% of them ride a golf cart, 3) sell \$650,000 in merchandise at 39% profit margin, 4) offer excellent F&B opportunities, 5) increase F&B special events (weddings, business meetings, etc...). Each year creates a new challenge to meet revenue goals that exceed expenses all the while, so much of the golf course's success is based on: 1) weather - particularly in the spring/fall, 2) golf course conditions, 3) continued popularity of the course nationwide, 4) # of golf events booked, 5) # of players booked at a premium rate and 6) the quality of service provided by the golf shop staff. A bad year creates limited to no additional revenue and therefore the golf course cannot self-fund projects and/or equipment purchases

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Reviewed by City Manager:



Completed by: Jim Hajek, PGA  
 Department Head Review: Rod Tarullo

Responsible Department: P&R  
 Fund: Fossil Trace #8

<b>Project Name:</b>	<b>Fossil Trace Golf Clubhouse HVAC Unit Replacement</b>				
<b>Brief Description:</b>	Planned replacement of the HVAC unit for the 18 year old building.				
<b>Funding Source</b>	Existing Grant Funds Identified for Project	Potential Grant Funds Identified	Funds Identified From Capital Project Fund	Funds Identified From Other Fund (Name)	No Identified Funding
<b>New/Additional Revenue Generated</b>	Significant Ongoing Revenue Source	Small Ongoing Revenue Source	One-Time Revenue Generated	No New/Additional Revenue Generated	
<b>Legally Mandated</b>	Court Decision	Regulatory Requirement	Pending Legal Action	Potential Legal Action	Normal Liability
<b>Public Health &amp; Safety</b>	Existing Severe Hazard	Existing Minor Hazard	Potential Severe Hazard	Potential Minor Hazard	No Health or Safety Issue
<b>Operating Budget Impact</b>	Decreases Operating and/or Personnel Costs	Minimal or No Impact on Operating and/or Personnel Costs	Slight Increase to Operating and/or Personnel Costs	Significant Increase to Operating and/or Personnel Costs	
<b>Environment and Sustainability</b>	Enhances Environment and/or Sustainability	Benefits Environment and/or Sustainability	No Environmental Impact	Minor or Negative Environmental Impact	Diminishes Environment
<b>% Of Population Served</b>	100% of Population Served by Project	Majority of Population Served	Approximately 50% of Population Served	Less than 50% of the Population Served	
<b>Preservation of Facility</b>	Loss of Facility Imminent without Project Completion	Additional Damage Likely without Project Completion	Project Constitutes Normal Major Maintenance	Project Constitutes Normal Minor Maintenance	New Facility/ Safety Issue
<b>Project Useful Life</b>	20+ Years With Little/No Maintenance	20+ Years With Normal Maintenance	10-20 Years With Normal Maintenance	5-9 Years with Normal Maintenance	1-4 Years with Normal Maintenance
<b>Conformity to Strategic Plans &amp; Department Goals</b>	Critical to accomplishing Established Plans / Goals	Assists in Accomplishing Established Plans / Goals	Will Not Assist or Will Hinder Accomplishing Plans / Goals	Recommended by City Council	Recommended by Staff
<b>Recreational or Aesthetic Value</b>	Major Value	Moderate value	No Value	Possibly Detrimental	
<b>Estimated Frequency of Use</b>	Every Day	Several Times per Week	Several Times per Month	Once per Month or Less	

**Vision 2030 Guiding Principles Priority - (Choose One Best Fit)**

(A) Safe and Reliable Public Infrastructure   
 (B) Economic Vitality and Community Amenities that Improve Quality of Life   
 (C) Public Safety   
 (D) Other

**Category of Capital Expenditures - (Choose One Best Fit)**

Land Improvement   
 Building Improvement   
 Equipment   
 Vehicle   
 Technology   
 Infrastructure

Financial Impact - Expenses												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Project Costs			160,000									160,000
On-Going Maintenance												-
<b>Total Project Costs</b>	-	-	160,000	-	-	-	-	-	-	-	-	160,000

\*Life-to-date includes any actual expenditures from start of project through July 2017 and estimates for the remainder of FY 2017

**Basis for Project Cost Estimate**

Formal Proposal   
 Contractor/Engineer Estimate   
 State Purchasing Co-Op   
 Staff Estimate

Financial Impact - Revenues												
	Life-To-Date*	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Revenue Estimate												-

\*Life-to-date includes any actual revenue generated from start of project through July 2017 and estimates for the remainder of FY 2017

Project Name:

## Fossil Trace Golf Clubhouse HVAC Unit Replacement

The Fossil Trace Clubhouse is over 17 years old as is the HVAC unit. The life expectancy for these units are 15-18 years. Planned replacement is scheduled for 2021.

Please provide details for the following:

1. Project Description
2. Justification
3. Measure of Success
4. Description of Revenue Generated (if applicable)

Fossil Trace Golf Club creates revenues that exceed its expenses, thus self-funding all purchases and projects at the course including clubhouse, golf course and maintenance areas. The course withholds excess cash each year for future capital purchases and improvements. In order to continue to generate excess revenue, the golf course must: 1) serve 35,000 18-hole equivalent players, 2) have 96% of them ride a golf cart, 3) sell \$650,000 in merchandise at 39% profit margin, 4) offer excellent F&B opportunities, 5) increase F&B special events (weddings, business meetings, etc...). Each year creates a new challenge to meet revenue goals that exceed expenses all the while, so much of the golf course's success is based on: 1) weather - particularly in the spring/fall, 2) golf course conditions, 3) continued popularity of the course nationwide, 4) # of golf events booked, 5) # of players booked at a premium rate and 6) the quality of service provided by the golf shop staff. A bad year creates limited to no additional revenue and therefore the golf course cannot self-fund projects and/or equipment purchases.

List any obstacles for implementation

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